

INSPIRING PEOPLE IMPROVING PROCESSES



COMPANY PRESENTATION

ORGANIZATION

Consultants

- 8 x Interim & Business Consultants
- 15 x (Master) Black Belts & Trainers
- 10 x Data Scientists & Project Managers

Business development

- 2 x New Business Development
- 2 x Account Management
- 2 x Marketing

Back office

- 1 x Planning
- 1 x Financial Controller
- 3 x Facility Mngt & Support



ORGANIZATION



Amersfoort



Enschede



Eindhoven



Why: 'Improvement is everywhere'

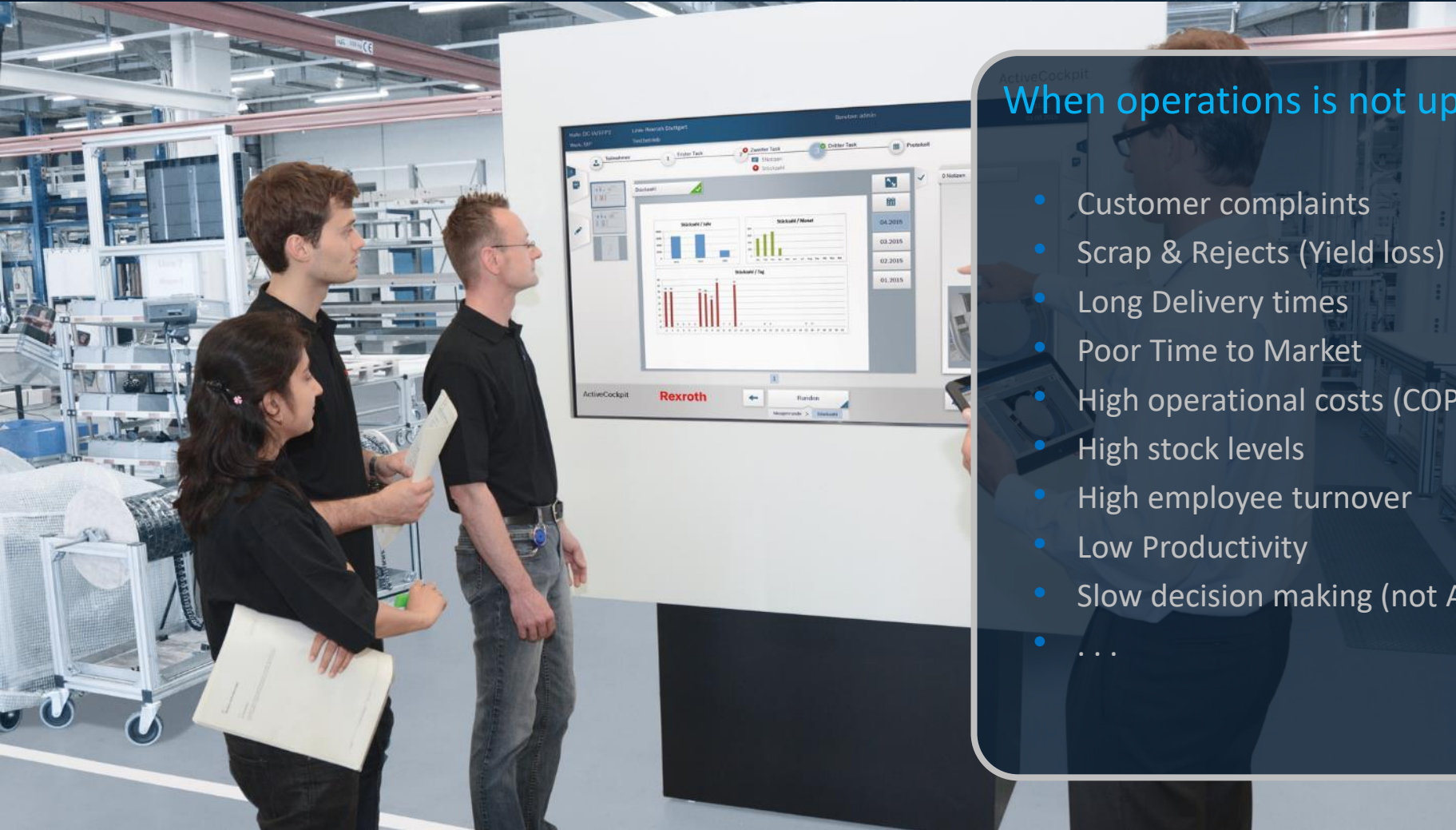
We believe that *processes can always be improved*.
We also believe that every employee in an organization, directly or indirectly, has a role in the improvement process.

How: 'Inspiring people, Improving processes'

We develop organizations by *inspiring people* and *improving processes*. Inspiration is the driving force behind our coaching approach. The passion and expertise of our people lead to tangible results for our customers.

What: 'Consultancy & Training'

We achieve breakthroughs in *Operational Excellence*.
We support companies to develop *Continuous Improvement*.
We develop employees through *Training & Coaching*.



When operations is not up to par . . .

- Customer complaints
- Scrap & Rejects (Yield loss)
- Long Delivery times
- Poor Time to Market
- High operational costs (COPQ)
- High stock levels
- High employee turnover
- Low Productivity
- Slow decision making (not Agile)
- . . .

Continuous Improvement

- Quality management
- Professional Work environment
- Standup meetings
- Improvement organization
- Building culture

Operational Excellence

- Speed of Innovations (DfX)
- Breakthrough projects (DMAIC)
- Problem Solving (PDCA)
- Data Science
- Predictive Analytics



Quality management



Standardized work



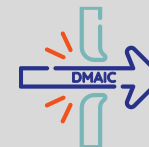
Safe and organized



Performance Management



Problem solving



Breakthrough Projects



Predictive analytics



Design for Excellence

Continuous Improvement

Enhanced Quality

- Defect Reduction
- Better Consistency
- Customer Satisfaction

Increased Revenue & Profit Margins

- Market Competitiveness
- Cost Efficiency
- Customer Retention

Sustainable Growth

- Long-Term Viability
- Employee Engagement & Satisfaction
- Continuous Learning

Operational Excellence

Shorter Time to Market

- Enhanced Agility & Flexibility
- Faster Decision-Making
- Enhanced Predictability

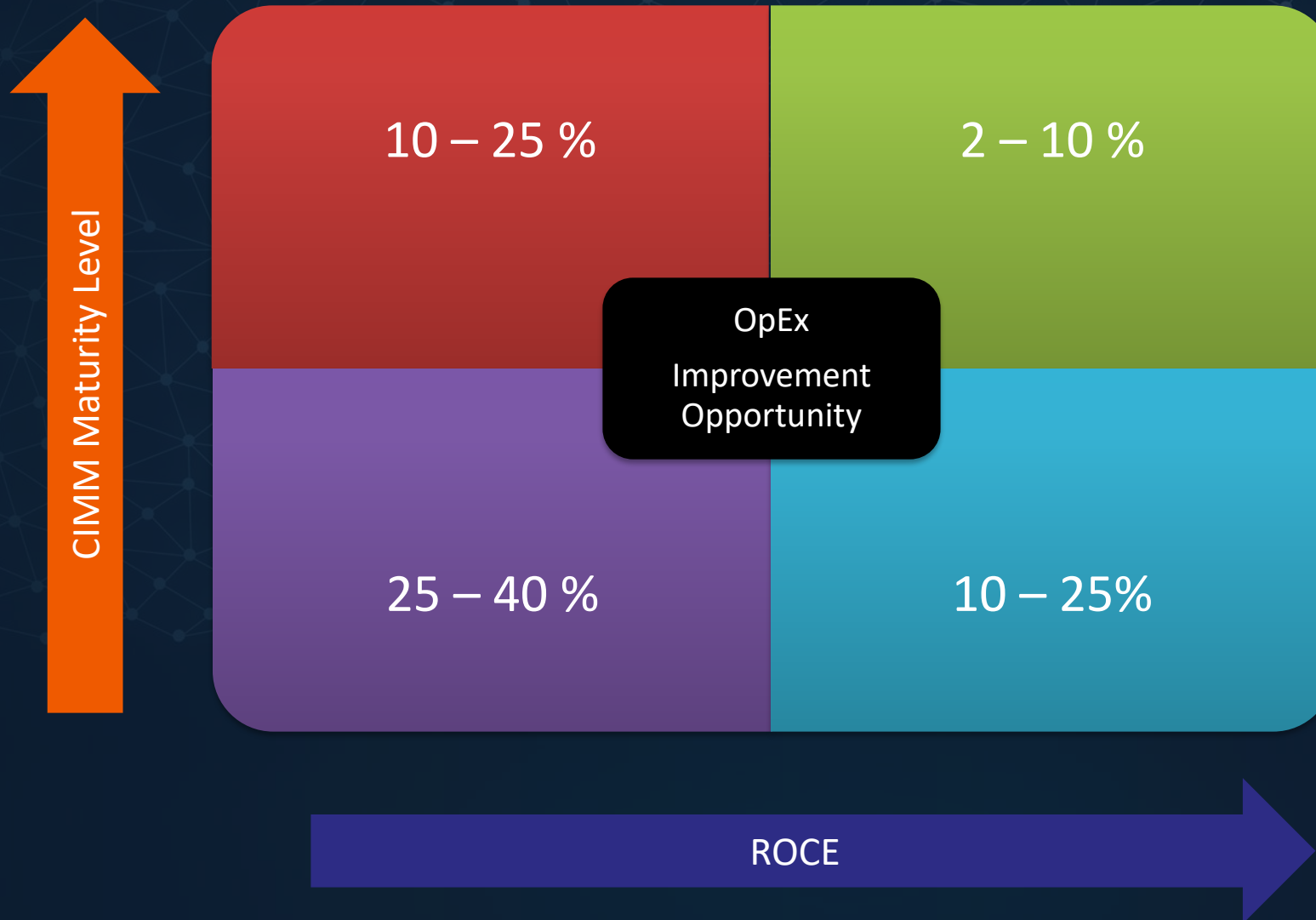
Improved Efficiency & Productivity

- Optimized Processes
- Increased Output
- Shorter Delivery times

Lower Operating Costs

- Waste Elimination
- Energy Savings
- Lower Stock levels

OPERATIONAL DUE DILLIGENCE





Strategy

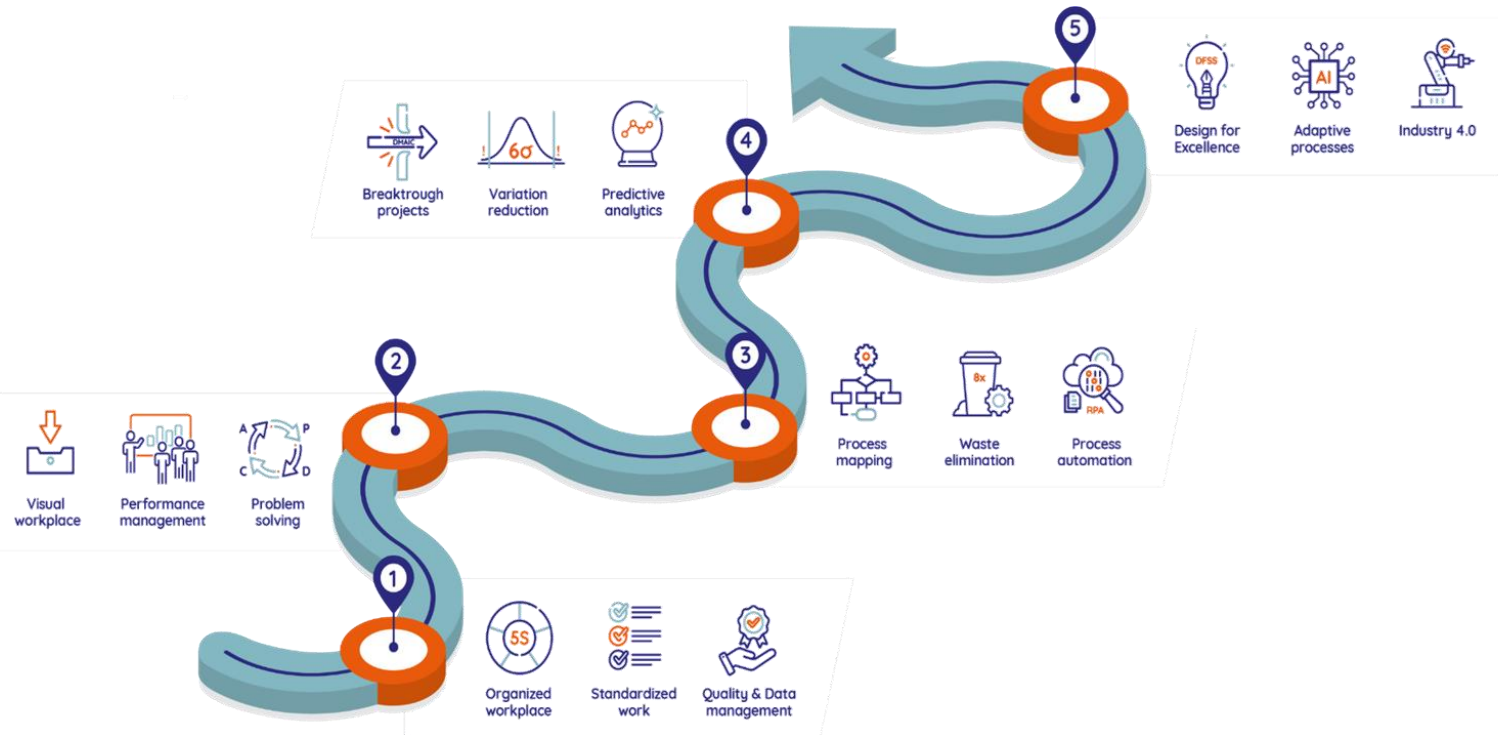
- Identify business opportunities
- Identify current maturity level
- Identify obstacles & Develop strategic plan

Execution

- Implement CI & OpEx building blocks
- Breakthrough projects
- Problem solving

Competences

- Design development plan
- Competence development
- Coaching leaders & project managers (GBs & BBs)



- ## 1. Process maturity
- I. Solid Foundation
 - II. Continuous Improvement Culture
 - III. Stable and Predictable Processes
 - IV. Capable Processes
 - V. Sustainable Processes



2. People & Organization

- True North
- Proactive & Decisive
- Knowledge & Expertise
- Leadership & Management team
- Customer focus

Muda (Waste/ Verspilling) in productie:

			Orderpicken	Transport	Stuur coating	Treep plank montage	Spatbord montage	Banden balanceren	Stuur assy eindmontage	Banden eindmontage	Kwaliteit
	1 Overproductie	Produceer meer dan klantvraag									
	2 Wachten	Wachten en ongeplande stilstand	✓								
	3 Transport	Verplaatsen van materialen / producten	✓								
	4 Overprocessing	Onnodige bewerkingen									
	5 Voorraad	Onnodige grondstoffen en (tussen)voorraad									
	6 Beweging	Zoeken en onnodig lopen / verplaatsen	✓								
	7 Fouten	Fouten, afkeur, scrap of slechte kwaliteit									
	8 Onbenutte kennis	Niet gebruiken van aanwezige kennis / kunde									

Classroom trainings & eLearning

- Lean Experience Center
- Lean Six Sigma (YB, GB, BB)
- Organizational Behavior Management
- Artificial Intelligence for Operations
- Quality Management
- Minitab data analytics
- Risk management (FMEA)
- Speed of Innovation





UNIVERSITY
OF TWENTE.



Minitab
Gold Partner

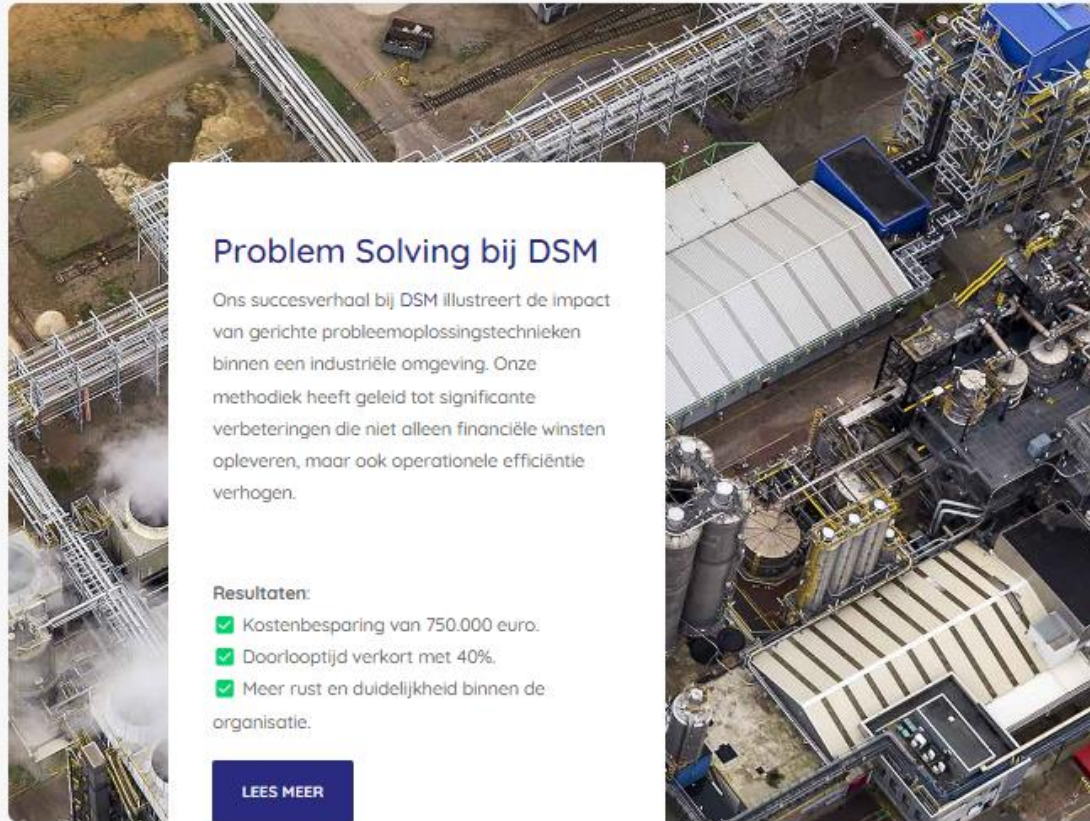


Partners

- Lean Six Sigma Academy
- University of Twente
- Lean Six Sigma Nederland
- Minitab Gold partner
- Lean Forms
- Nederlandse Raad Training & Opleiding

REFERENCES





Problem Solving bij DSM

Ons succesverhaal bij DSM illustreert de impact van gerichte probleemoplossingstechnieken binnen een industriële omgeving. Onze methodiek heeft geleid tot significante verbeteringen die niet alleen financiële winsten opleveren, maar ook operationele efficiëntie verhogen.

Resultaten:

- ✓ Kostenbesparing van 750.000 euro.
- ✓ Doorlooptijd verkort met 40%.
- ✓ Meer rust en duidelijkheid binnen de organisatie.

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Hoger productie en verlaagd waterverbruik bij Peka Kroef

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Meer dan 90% First Time Right bij Goudsmit

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Sensata verzekert kwaliteit met Design for Six Sigma

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Digitale innovaties verbeteren proces bij Climax Molybdenum

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Optimalisatie en automatisering met RPA bij SmallSteps

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Kosten omlaag, kwaliteit omhoog bij Tata Steel

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